

Heiwai Tang

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Birth Place: Hong Kong, China

Citizenship: USA

ACADEMIC POSITIONS

Stanford University, SIEPR, Visiting Scholar	Jan - Jul 2018
Johns Hopkins University, School of Advanced International Studies, Assistant Professor	2013 -
MIT, Sloan School of Management, Visiting Scholar	2011 - 2012
Tufts University, Department of Economics, Assistant Professor	2009 - 2013
HKUST Business School, Department of Economics, Assistant Professor	2008 - 2009

EDUCATION

MIT, Ph.D. Economics, 2008
 UCLA, B.S., Mathematics/ Economics (*summa cum laude*), 2001

PROFESSIONAL AFFILIATIONS

University of International Business and Economics (UIBE), Special Term Visiting Professor	2017 -
Research Institute of Economy, Trade and Industry (RIETI), Japan, Project Member	2015 -
Federal Reserve Bank of Dallas, Globalization and Monetary Policy Inst., Research Fellow	2013 -
Center of Economic Studies and Ifo Institute (CESIf), Germany, Research Affiliate	2013 -
Nottingham Center for Research on Globalization & Econ Policy (GEP), UK, External Fellow	2013 -
Centro Studi Luca d'Agliano, Italy, Fellow	2009 -

PROFESSIONAL SERVICES AND ACTIVITIES

Board Member

<i>China Economic Review</i> , Associate Editor	2018 -
<i>Journal of Comparative Economics</i> , Associate Editor	2017 -
China Economics Summer Institute, Academic Committee Member	2017 -

Consultancies

International Finance Corporation (IFC), Consultant	2017 -
United Nations Industrial Development Organization, Consultant	2016 - 2017
Asian Development Bank, Consultant	2016 - 2017
IMF, Research Department, Visiting Scholar	2015 - 2016
World Bank (DECRG; Trade and Competitiveness Global Practice), Consultant	2013 - 2017

PUBLICATIONS

Refereed Journal Articles

1. “[Domestic Value Added in Exports: Theory and Firm Evidence from China](#)”
American Economic Review, 106(6), June 2016, pp. 1402-1436. (w/ Hiau Looi Kee)
2. “[Why is China Investing in Africa? Evidence from the Firm Level](#)”
World Bank Economic Review, forthcoming. (w/ Wenjie Chen & David Dollar)

3. [“Scale, Scope, and Trade Dynamics of Export Processing Plants”](#)
Economics Letters, 133, Aug 2015, pp. 68-72. (w/ Ana Fernandes)
4. [“Learning to Export from Neighbors”](#)
Journal of International Economics, 94(1), Sep 2014, pp. 67-84. (w/ Ana Fernandes)
5. [“Factor Intensity, Product Switching, and Productivity: Evidence from Chinese Exporters”](#)
Journal of International Economics, 92(2), Mar 2014, pp. 349-362. (w/ Yue Ma & Yifan Zhang)
6. [“International Politics and Import Diversification”](#)
Journal of Law and Economics, 56(4), Nov 2013, pp. 1091-1121. (w/ Sergey Mityakov & Kevin Tsui)
7. [“Determinants of Vertical Integration in Export Processing: Theory and Evidence from China”](#)
Journal of Development Economics, 99(2), Nov 2012, pp. 396–414. (w/ Ana Fernandes)
8. [“Labor Market Institutions, Firm-specific Skills, and Trade Patterns”](#)
Journal of International Economics, 87(2), Jul 2012, pp. 337–351.
9. [“Exchange Rates and the Margins of Exports: Evidence from Chinese Exporters”](#)
CESifo Economic Studies, Symposium on China's Trade Performance, 58(4), Dec 2012, pp. 671-702. (w/ Yifan Zhang)

Other Publications

10. [“Trade Patterns and Dynamics of Processing Exporters: Evidence from China”](#)
in *New Development in Global Sourcing*, 2018, MIT Press, in W Kohler and E Yalcin (eds). (w/ Ana Fernandes)
11. [“Are Foreign Firms Favored in China? Firm-level Evidence on the Collection of Value Added Tax”](#), *Journal of International Business Policy*, 2018, Inaugural Issue. (w/ Yasheng Huang)
12. [“The Dragon is Flying West: Micro-level Evidence of Chinese Outward Direct Investment”](#)
Asian Development Review, Annual Research Conference Issue, 31(2), Sep 2014, pp. 109-140. (w/ Wenjie Chen)
13. [“FDI Policies in China and India: Evidence from Firm Surveys”](#)
World Economy, Special Issue: India, 35(1), Jan 2012, pp. 91-105. (w/ Yasheng Huang)

WORKING PAPERS

Manuscripts

1. [“Global Sourcing and Domestic Production Networks”](#) (w/ Taiji Furusawa, Tomohiko Inui, & Keiko Ito), Feb 2018 (submitted).
2. [“Do Multinationals Transfer Culture? Evidence on Female Employment in China”](#) (w/ Yifan Zhang), Feb 2018 (submitted).
3. [“Production Networks, Trade and Misallocation”](#) (w/ Pravin Krishna), Feb 2018.
4. [“Domestic Segment of Global Value Chains in China under State Capitalism”](#) (w/ Fei Wang & Zhi Wang), Feb 2018
5. [“Fast Fashion”](#) (w/ Ana Fernandes), Aug 2017.
6. [“Do Information and Communication Technologies Empower Female Workers? Firm Evidence from Vietnam”](#) (w/ Natalie Chun), Aug 2017.
7. [“Quality Differentiation and Trade Intermediation”](#) (w/ Yifan Zhang), Oct 2017, *Journal of International Economics*, R&R.

8. “Political Cycles of Trade Policy”, Oct 2017, *Economics and Politics*, R&R.

Work in Progress (in descending order of completeness)

9. “Global Sourcing and Domestic Value Added in Exports” (w/ Edwin Lai & Steffan Qi)
10. “Relational Trade: Theory and Evidence from U.S. Firms” (w/ Fariha Kamal).
11. “Excessive Entries and Exits in International Trade” (w/ Hiro Kasahara)
12. “Frictions in Exporting in China” (w/ Jing Zhang and Xiaodong Zhu)
13. “Domestic Trade Frictions and Participation in Global Value Chains”

SELECTED OP-EDS AND SHORT ESSAYS (Full list [here](#))

- “[It’s No Accident that China’s Tycoons are Bad Investors](#)” *Foreign Policy*, Oct 2017. (w/ C. Beddor)
- “[Sanctions on North Korea pose little risk to Kim Jong Un’s regime](#)” *Financial Times*, Aug 2017. (w/ D. Landry)
- “[Why China is Curbing Outbound Direct Investment](#)” Peterson Institute for Intl Econ, Aug 2017. (w/ Z. Huang)
- “[How has China moved up the global value chains?](#)” *Let’s Think Development*, World Bank, Jan 2016. (w/ H.L. Kee)
- “[Investment Renaissance](#)”, *Finance and Development*, International Monetary Fund, Dec 2015. (w/ W. Chen and D. Dollar)
- “[China’s direct investment in Africa: Reality versus myth](#)”, Brookings Institution, Sep 2015. (w/ W. Chen and D. Dollar)

[Review: WTO's World Trade Report 2013 ‘Factors Shaping the Future of World Trade’](#), *World Trade Review*, 13, Oct 2014, pp. 733-735.

“[The Dragon Soars: Micro Evidence on Chinese Outward Direct Investment](#)”, VoxEU, Sep 2014 (w/ W. Chen)

FELLOWSHIPS, GRANTS, AND AWARDS

Richard Paul Richman Center for Business, Law, and Public Policy Grant, Columbia University, Co-PI, USD 14,500.

Social Sciences and Humanities Research Council (SSHRC) of Canada Insight Grant, Co-Investigator, CAD 78,736

Student-Elected Best Professor of the Master of International Econ and Finance Program, JHU SAIS, 2016-2017

Alcoa Foundation Grant, Co-PI, USD 500,000, 2016-2019

Hong Kong RGC Grant, Co-PI, HKD 364,378, 2017-2019

China’s National Science Foundation, Co-Investigator, RMB 2.5 million, 2015-2017

Outstanding Referee *Journal of International Economics*, 2014-2017.

Hong Kong RGC Grant, Co-PI, HKD 336,462, 2011-2013

Tufts University Faculty Research Award (x2), 2010-2013

The Nuffield Foundation Social Science Grant, SGS/36581, Co-PI, £12,000, 2009-2011

MIT Presidential Fellowship, 2002-2003

PROFESSIONAL ACTIVITIES

Referee Services

Journals: *American Economic Review*, *Quarterly Journal of Economics*; *Review of Economics and Statistics*; *American Economic Journal (Macro)*; *American Economic Journal (Micro)*; *American Economic Journal (Econ Policy)*; *Journal of International Economics*; *International Economic Review*; *Rand Journal of Economics*; *Economic Journal*; *Journal of Development Economics*; *Journal of Law, Economics, and Organization*; *European Economic Review*; *Canadian Journal of Economics*; *International Organization*; *Journal of International Business Studies*; *Journal of Economic Behavior and Organization*; *World Bank Economic Review*; *Journal of Comparative Economics*; *Journal of Banking and Finance*; *Asian Development Review*; *China Economic Review*; *Economics of Transition*; *Economic*

Inquiry; Economics and Politics; Journal of Regional Science; Journal of Asian Economics; Journal of African Economics; Review of International Economics; Review of World Economics; World Development; World Economy, World Bank, WTO, Bank of Japan, and Hong Kong Monetary Authority's working paper series, etc.

Grants: National Science Foundation, SSHRC-Canada; RGC-Hong Kong

Short Research Visits

Peking University, National School of Development (1 month – July 2018)
 National University of Singapore Global Asia Institute (2 weeks – April 2018)
 Hitotsubashi University, Tokyo (2 weeks – Dec 2016)
 HKUST, Hong Kong (1 week – Dec 2016)
 Gakushuin University, Tokyo (1 week each time - Mar 2015; Aug 2014)
 RIETI, Tokyo (1 week - Jan 2014)
 CESifo, Munich (1 month - May 2013)
 Center for Geographic Analysis, Harvard University (1 year - 2011-2012)
 World Bank, Trade and International Integration Group (on and off for 2011-2012)
 Centro Studi Luca d'Agliano (1 month – Jul 2009), Milan
 HKIMR, Hong Kong Monetary Authority (4 times) (1 month each time - 2009-2016)

Policy Discussion Panels

AidData, Atlantic Council, IMF, Wilson Center, GW China Conference

TEACHING

Johns Hopkins: (Masters) Microeconomics, Advanced Topics in International Trade
 Tufts: (Undergraduates) International Finance; International Economics
 MIT: (Undergraduates) Microeconomics; Macroeconomics;

MEDIA MENTIONS

Bloomberg Brief, BuzzFeed News, CTGN, Diplomat, Economist, Emerging Markets News, Financial Times, Foreign Policy, Marketplace, Mingpao (Canada), NPR, Phoenix TV, Quartz.com, Sina, Slate, Voice of America, Wall Street Journal, Washington Post.

INVITED PRESENTATIONS (since 2013)

Seminars

2018: U of Washington (May); Stanford (Apr); UC Berkeley (Apr); UC Santa Cruz (Apr); National U of Singapore (Apr); UC Davis (Mar)

2017: World Bank (Oct); HKU (Oct); American U (May); Peking U (May); Sao Paulo Sch of Econ (May); UBC (Apr); Toronto (Mar); Ryerson (Mar); Harvard (Feb); IFPRI (Jan).

2016: U of Tokyo (Dec); HKUST (Dec); Syracuse (Sep); Indiana-Econ (Sep); Indiana-SPEA (Sep); HKIMR (Jul); Duke (Jun); U Virginia Darden (May); Inter-American Development Bank (Apr)

2015: IMF (Dec); Federal Reserve Board (Nov); USITC (Nov); Boston College (Oct); Cornell (Oct); Georgetown (Oct); US Census Bureau (Jul); University of Copenhagen (Jun); SHUFE (Jun); National Taiwan University (Jun)

2014: Cheung Kong Graduate School of Business (Dec); Federal Reserve Bank of Dallas (May); US Census Bureau (Apr); CUHK (March), George Washington (Feb)

2013: USITC (Sep); HKUST (Aug); Dartmouth (May); Nottingham (May); Ludwig Maximilian University, Munich (May); Geneva Trade and Development Workshop (May); CESifo (May); Graduate Institute, Geneva (May); UMass (Apr); Brandeis (Feb)

Before 2013: University of Colorado, Boulder; London School of Economics; World Bank; Clemson; World Bank; Johns Hopkins SAIS; Iowa State, UIUC, etc.

Conferences

2018: NBER Trio Conference, Tokyo (July); Stanford Workshop on Trade and the Chinese Economy (discussant/organizer, April); CEPR Conference on Global Value Chains, Trade and Development, Santiago (Jan)

2017: NBER China Meeting, Shenzhen (Dec); Hitotsubashi Conference on Trade and FDI, Tokyo (Dec); EIIT, Federal Reserve Board (discussant, Nov); Columbia University Conference on the Indian Economy, New York (Oct); Bank of Canada-U of Toronto Conference on the Chinese Economy (Sep); UIBE Annual Conference on Global Value Chains, Beijing (Aug); OECD Global Forum on Productivity Conference, Budapest (June); HKUST Conference on International Economics, Hong Kong (June); CESifo Conference on Global Economy, Munich (May); Inter-American Bank Trade, Integration and Growth Network Conference, Montevideo (May); InsTED/ Sao Paulo School of Economics Workshop (May); NBER China Meeting, Cambridge (discussant, April); AEA, Chicago (x2 Jan)

2016: World Bank's Conference on "Making Global Value Chains Work for Economic Development", discussant (Dec); IEFS Conference, Kobe U (Dec); RIEIT Conference on Firm Dynamics (Dec); EIIT, U of Michigan (Oct); European Central Bank/ World Bank Conference on Productivity Analysis and Policies (Oct); UIBE Annual Conference on Global Value Chains, Beijing (Jul); CEPR Conference on Global Value Chains, Trade, and Development, Washington DC (Mar)

2015: NBER China Meeting, Cambridge (discussant, Oct); DEGIT, Geneva (Sep); ILO Globalization Symposium on Labor Market Outcomes in Developing Countries, Geneva (Sep); CESifo Summer Institute, Venice (Jul); KU Leuven Conf. on Chinese Economy, Leuven (Jul); UIBE Annual Conference on Global Value Chains, Beijing (Jul); Barcelona GSE Summer Forum, Barcelona (Jun); Shanghai Jiaotong Conf of China Development Studies, Shanghai (Jun); WAITS Conf., Washington DC (April); IMF's Conference on Regional Economic Outlook for Africa, Washington DC (discussant, Apr); AEA, Boston (Jan)

2014: Tsinghua Conf. on the Chinese Economy, Beijing (Dec); NEUDC, Boston (Nov); NBER China Meeting, Cambridge (discussant, Sep); SAIS-SIPA Conference on World Trade Systems, New York (discussant, Sep); UIBE Global Value Chain Workshop, Beijing (Jul); APTS, Seoul (Jul); Rocky Mountain Empirical Trade Conf, Banff (May); Dallas Fed-SHUFU Conf, Shanghai (Mar)

2013: ADB Annual Research Conf., Manila (Aug); Shanghai Jiaotong Conf. of China Development Studies, Shanghai (Jun); Columbia-Tsinghua Conf. on International Economics, Beijing (Jun); APTS Seminars, Nanjing (Jun); ASSA, San Diego (Jan); AEA, San Diego x 2 (Jan); CUHK China Conf, Hong Kong (Jan)

Before 2013: NBER ITI Winter Meeting, Stanford; Berkeley-Booth-IGC China Summer Institute, Beijing; EIIT, UC Santa Cruz; Penn State China and Trade Conf.; West Coast Trade Conf., UC Santa Cruz; CESifo Venice Summer Institute, Venice; North American Econometric Society Meeting, Washington University; SAET, Faro (Jun); Rocky Mountain Empirical Trade Conf., Banff, etc.