

Heiwai Tang

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CURRENT POSITIONS

MIT Sloan School of Management
Visiting Scholar
Cambridge, MA, Sep 2011 - Aug 2012

Tufts University, Department of Economics
Assistant Professor
Medford, MA, Sep 2009 -

Harvard University, Center for Geographic Analysis
Visiting Scholar
Cambridge, MA, May 2011-

Centro Studi Luca d'Agliano (L'dA)
Research Fellow
Milan, Italy, Sep 2009 -

PREVIOUS POSITIONS

Hong Kong University of Science and Technology, Business School
Assistant Professor
Hong Kong, 2008-2009

Massachusetts Institute of Technology
Instructor
Cambridge, MA, 2005-2008

EDUCATION

Massachusetts Institute of Technology
Ph.D., Economics
Thesis Committee: Pol Antràs, Olivier Blanchard and Roberto Rigobon
Cambridge, MA, Jun 2008

The University of California, Los Angeles
B.S., Mathematics/ Economics (*summa cum laude*)
Los Angeles, CA, Dec 2000

GRANTS AND FELLOWSHIPS

Tufts University Faculty Research Awards Grant (x2) (~US\$9,000), 2010-2011
Nuffield Social Science Program Grant, SGS/36581 (with Ana Fernandes) "Determinants of Intra-firm Trade; An Empirical Analysis On China" (~£12,000), 2009-2011
Hong Kong Research Grant Council Grants (x2) (~HK\$480,000), 2008-2009; 2011-2013
Graduate Fellowship, MIT, 2003-2004
Presidential Fellowship, MIT, 2002-2003

SHORT-TERM VISITS

World Bank - Trade and International Integration Group
Washington, DC, Nov 2011

Hong Kong Monetary Authority - HKIMR
Research Fellow (x2); Postdoc Fellow
Hong Kong, 2009-2011

PUBLICATIONS

1. “Labor Market Institutions, Firm-specific Skills, and Trade Patterns,” Dec 2011; forthcoming *Journal of International Economics*.
2. “FDI Policies in China and India: Evidence from Firm Surveys,” (with Yasheng Huang), March 2011; forthcoming *the World Economy*.
3. “Exchange Rates and the Margins of Exports: Evidence from Chinese Exporters,” (with Yifan Zhang), Oct 2011; forthcoming *CESifo Economic Studies*.

WORKING PAPERS (Revise and Resubmit)

4. “Factor Intensity, Product Switching, and Productivity: Evidence from Chinese Exporters,” (with Yue Ma and Yifan Zhang), Nov 2011; Resubmitted *Journal of International Economics*.
5. “Determinants of Vertical Integration in Export Processing: Theory and Evidence from China,” (with Ana Fernandes), Dec 2011; Resubmitted *Journal of Development Economics*.
6. “Political Limits on World Oil Trade” (with Sergey Mityakov and Kevin Tsui), Oct 2011; R&R *Journal of Law and Economics*.
7. “New Immigration and Native Wages: A Cross-occupation Analysis of a Small Open Economy,” (with Stanley Wong), April 2011; 2nd R&R *Labour Economics*.

WORKING PAPERS (Submitted or Under Revision)

8. “Learning from Offshored Production: Evidence from Exporters’ Performance” (with Ana Fernandes), Nov 2011; submitted.
9. “Quality Differentiation and Trade Intermediation,” (with Yifan Zhang), May 2011.
10. “Political Ideology and Trade Policy: A Cross-country, Cross-industry Analysis,” Sep 2009.

SELECTED WORK IN PROGRESS

“Trust and Organizational Structure of Multinationals” (with Jiahua Che and Giovanni Facchini)

“Trade Dynamics of Export Processing Plants: Evidence from China” (with Ana Fernandes)

“Domestic Value Added of Chinese Exports” (with Hiau Looi Kee)

TEACHING EXPERIENCES

Tufts University

Instructor, International Finance (Undergraduate)

Instructor, International Economics (Undergraduate)

HKUST

Instructor, International Trade and Policy (Undergraduate)

Instructor, International Trade and Investment (Undergraduate)

Instructor, Microeconomics (Undergraduate)

MIT:

Instructor, Microeconomics (Undergraduate)

Instructor, Macroeconomics (Undergraduate)

Teaching Assistant, Macroeconomics (Executive MBA)

Teaching Assistant, International Finance (Ph.D.)

INVITED SEMINAR AND CONFERENCE PRESENTATIONS (SELECTED)

“Factor Intensity, Product Switching, and Productivity: Evidence from Chinese Exporters”:

NBER ITI Winter Meeting (Dec 2011); Tsinghua-HKU International Economics Conference (Dec 2011); World Bank (Nov, 2011); IFPRI (Nov, 2011); University of Illinois, Urbana-Champaign (Oct, 2011); Berkeley-Booth-IGC China Summer Institute, Beijing (Jul, 2011);

Scheduled: University of California, San Diego, IRPS (2012); Clemson University (Scheduled, 2012); West Coast Trade Conference, UC Santa Cruz (2012)

“Quality Differentiation and Trade Intermediation”:

North American Econometric Society Summer Meeting, Washington University (Jun, 2011); Society for the Advancement of Economic Theory Conference, Faro (Jun, 2011); Empirical Investigations in Trade and Investment Conference, Banff (May, 2011); Midwest International Trade Meetings, University of Notre Dame (Apr 2011).

“Exchange Rates and Margins of Exports: Evidence from Chinese Exporters”:

CESifo Venice Summer Institute, Venice (Jul, 2011); HKIMR (Aug, 2011).

“Financial Factors and Export Behavior: Theory and Firm-level Evidence”:

HKIMR (Jul 2010).

“Determinants of Vertical Integration in Export Processing: Theory and Evidence from China”:

Asia Pacific Trade Seminars, Osaka University (Jun 2010); HKUST (Jun 2010); Colby College (Oct 2009); Clark University (Oct 2009); Midwest International Trade Meetings, Northwestern University (Nov 2009); The Society for the Advancement of Economic Theory Conference, Ischia (Jun 2009); CEPR Meeting of Globalization, Investment and Services Trade, Milan (Jun 2009).

“Are Foreign Firms Favored in China? Firm-level Evidence on the Collection of Value Added Taxes”:

China’s Economic Transformation Conference, University of Chicago (Jul 2008).

“Labor Market Institutions, Firm-specific Skills, and Trade Patterns”:

World Bank (Jan 2012); Midwest International Trade Meetings, State College (Apr 2009); Tufts University (Feb 2008); IMF (Feb 2008); Syracuse University (Jan 2008); Iowa State University (Jan 2008); Clark University (Jan 2008); Waterloo University (Jan 2008); Hong Kong University (Jan 2008); HKUST (Jan 2008); MIT (Nov 2007).

PROFESSIONAL ACTIVITIES

Referee Services

Journal of International Economics; Journal of Law, Economics, and Organization; Journal of Economic Behavior and Organization; Review of International Economics; Journal of Comparative Economics; International Organization; Economic Inquiry; Economics and Politics; World Development; CESifo

Economic Studies; World Bank Policy Research Papers; Economics Bulletin; China Economic Review; Japanese Economic Review.

Discussant Duties

Empirical Investigations in Trade and Investment Conference, Banff (May 2011); Econometric Society Winter Meetings, Denver (Jan 2011); Empirical Investigations in Trade and Investment Conference, Chicago (Oct 2010); NBER China Working Group Meeting, Cambridge (2009, 2010, 2011); Empirical Investigations in Trade and Investment Conference, Tokyo (Mar 2009); Asian Development Bank Regional Economic Integration in Asia Conference, Hong Kong (Jan 2009); and others.